Daniel Runion

AI Product and Transformation Leader | 20+ Years Delivery | MBA, Ohio State

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PROFESSIONAL SUMMARY

AI product and transformation leader with 20+ years in engineering, product and program delivery. Currently coordinating AI enablement in Global Information Security, contracted to Bank of America through Collabera, and building SortieHQ and a 20+ agent AI operations system as founder of Runion Ventures, LLC. Previously turned around American Tire Distributors' IT PMO as Director, managing 15 project managers and a $30–50M portfolio reporting to the CIO.

AI ENABLEMENT & PROGRAM STRENGTHS

AI enablement & adoption: Translate how work actually runs into sequenced AI initiatives; AI tool adoption across teams; human-in-the-loop controls; intake to discovery to build to launch to adoption with measured before/after value; agent-style workflow routing with people as final approvers.

Program management & governance: Multi-initiative portfolio planning, status and risk reporting, decision logs, stakeholder cadence, and C-suite communications; delivery standards that keep reporting accurate and risks visible early.

Financial services delivery: Bank of America GIS (contracted through Collabera); insurance product and Claims IT; Agile delivery for financial API product teams; B2B e-commerce for Walmart-scale customers.

Claude, Claude Code, GPT, Grok, Cursor, multi-agent workflows, API integration; Agile, Scrum, Kanban, SAFe, A/B testing, BI and conversion reporting; Jira, Confluence, Git, SQL

PROFESSIONAL EXPERIENCE

AI Product Manager | Collabera (contracted to Bank of America) | Aug 2026–Present

Global Information Security

- Coordinate AI workflow and agent-style deployment end to end for a regulated security team: discovery against live Jira execution, written rules, evaluation with human checkpoints, launch into production use, and adoption with analysts as final approvers.
- Shipped automated work intake and backend QA evaluation that cut cloud-security case review from about 3.5 hours to about 1 hour per case, reclaiming about 90 hours monthly across roughly 40 cases; track realized vs baseline time saved.
- Used Copilot with Opus to compare operational playbooks with actual ticket flow, document dependencies, and escalate blockers with recommended next automations (including test evidence collection).

Founder & AI Product Lead | Runion Ventures, LLC | Feb 2026–Present

Charlotte, NC

- SortieHQ (SortieHQ.ai): AI-enabled Scaled Agile planning and work-routing platform for program and portfolio teams. Took it from research and PRD to a live web prototype by directing AI coding agents and reviewing their output; wrote the business plan, pricing and ROI model. Pre-revenue.
- Designed and run a personal multi-agent AI operations system on Grok Bot: 20+ specialized AI agents and 25+ scheduled automations for email triage, job-search screening, daily briefs, financial and holdings monitoring, trading research alerts, timesheet automation and research digests. Defined roles, handoffs and approval guardrails before send or payment.
- Building local-services AI tools under the same LLC: a lead-generation engine and an AI bid-assistant for contractors. Specced and built with AI coding tools; validating demand through direct outreach. No users or revenue yet.

Scrum Master | Collabera (contracted to Bank of America) | Jul 2025–Mar 2026

- Drove enterprise AI training and change in practice: enabled Copilot adoption across 3 teams; coached 3 Product Owners on prioritization, backlog ownership and stakeholder communication; built leadership delivery dashboards for visibility into progress and risks.

PROFESSIONAL EXPERIENCE - CONTINUED

Senior Scrum Master | Trustech, Inc. | Sep 2024–Jul 2025

Contracted to Sorenson Communications

- Led SAFe adoption and first PI Planning for 3 cross-dependent teams; established planning cadence, dependency management and coaching for a first-time Product Manager. Change management across teams new to the operating model.

Agile Scrum Master | Dexian Consulting | Mar 2023–Sep 2024

- Ran sprint planning cadence and managed cross-team dependencies for 3 Scrum teams building financial API products; removed blockers and kept concurrent workstreams on track with engineering and business partners.

VP of Product Development | Core Strengths Publishing | Mar 2021–Jan 2023

- Sole product leader for 4 products from concept to marketplace launch across iPhone, Android, Zoom and Slack. Gathered CEO and VP-level requirements, prioritized the backlog through app store approval, and made ship-or-hold decisions.

Scrum Master | Signature Consultants | 2020–2021

Introduced Agile to 2 teams new to the approach, building adoption through practical results.

Director, IT PMO | American Tire Distributors | 2017–2018

- Managed 15 project managers and a $30–50M IT portfolio reporting to the CIO. Established status cadence, red/yellow/green meanings, risk visibility and portfolio tracking.
- Built organization-wide portfolio reporting and executive communications through the C-suite; presented monthly to all C-level executives and met weekly with the Chief Strategy Officer to frame priorities, risks and investment decisions.

IT Product Manager / Release Train Engineer | American Tire Distributors | 2015–2017

- Linked 5 business units and 6 engineering teams; prioritized 50–80 active requests by business impact and built the company's first structured release process. Cross-functional program coordination without always owning the org chart.

Senior Business Analyst | American Tire Distributors | 2011–2015

Led stakeholder requirements and functional analysis for B2B e-commerce systems serving Walmart and other major clients.

Product Manager | Insurance.com | 2007–2010

- Owned the full online sales funnel for a $70M, 48-state auto insurance platform, selling 300–500 policies daily at peak. Had final say on product design and implementation priorities.
- Ran A/B tests on landing pages and funnel steps, partnered with BI to build conversion reporting, and tracked drop-off at every funnel stage to prioritize fixes.

Web Developer | Insurance.com (2004–2007); Progressive Insurance (2000–2004) | 2000–2007

Built attribution marketing, email campaign and API integrations at Insurance.com; earlier developed Claims IT web applications at Progressive using SQL on DB2.

EDUCATION & CERTIFICATIONS

MBA, Ohio State University, 2007

BSBA, Management Information Systems, Bowling Green State University, 2000

Certified Scrum Master, Scrum Alliance (2009) | SAFe (2020) | Pragmatic Marketing Certified PM (2009) | Product Strategy, Northwestern Kellogg (2022)